

Facts & Figures

The number is the essence of all things.

Pythagoras

1975

Everything starts: Six partners set up Belimo Automation AG. Belimo comes from (the German) BEraten, LLefern, MOntieren – consult, advise, install.

1975	Walter Burkhalter, Anton Heinrich Hütte, Ludwig and Walter Linsi, Werner Roner and Karl Stocker found Belimo Automation AG in Gossau/ZH
1977	It becomes Belimo international, with the sales company in Germany
1979	The head office moves from Gossau/ZH to Wetzikon/ZH
1984/85	The representative offices in the UK, Finland, Norway, Austria, Denmark, France, Sweden and the Netherlands are turned into independent sales companies (franchises)
1989	Belimo Aircontrols USA is set up
1990	The Spanish affiliate is founded
1993/94	The sales companies in Austria, Germany, the UK and France are turned into affiliates
1995	Belimo is floated on the stock exchange and founds an affiliate in Canada
1997	Belimo Hong Kong is founded and Lineg AG is acquired as a new affiliate
1998	Reorganisation of the corporate structure to produce Belimo Holding AG; production is started in Danbury/CT, USA
2000	The affiliate in Singapore opens its doors
2001	Affiliates are set up in Poland and Australia
2002	Move to the new „Longus“ company building and thus all the locations in the Zurich area are brought together by moving to Hinwil
2006	The Indian affiliate is founded

The Belimo locations worldwide



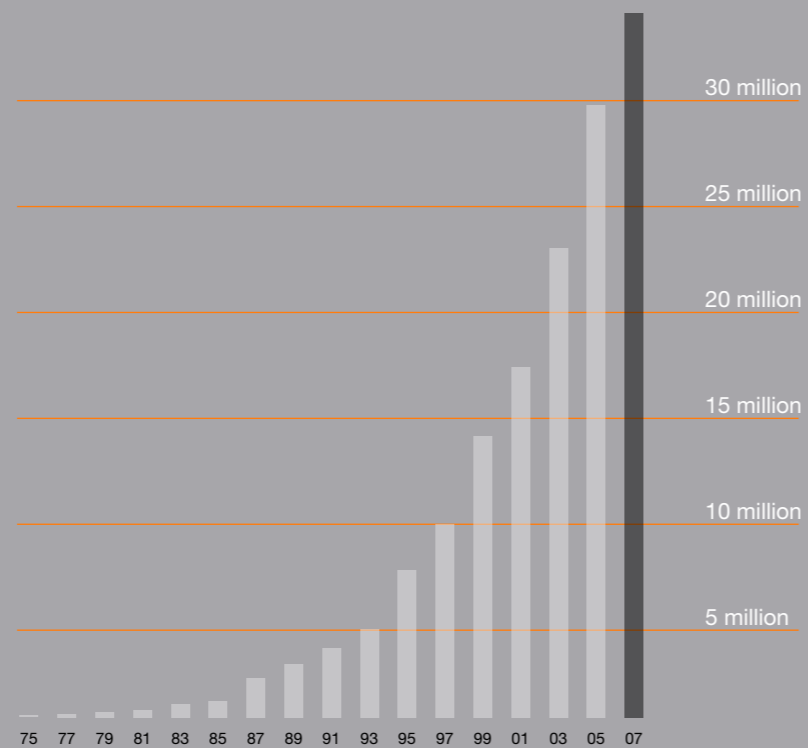
History

31 894 356

The 30 millionth actuator is assembled at the beginning of 2006. And the production just keeps on going on and on ...

1975	The actuator motor that is a world first is immediately received with acclaim
1977	The first fire and smoke damper actuators with mechanical spring return
1984	Introduction of the VAV air volume flow control system
1986	Assembly of the millionth actuator
1993	5 million actuators have been manufactured
1997	Delivery of the 10 millionth actuator
1998	Valve actuators for the new application area of water are developed and sold
1999	Belimo delivers the first ball valve with a novel type of characterising disk
2000	A new item on offer: Intelligently actuated globe valves
2001	The Belimo innovation: Actuators with multifunction technology
2002	Visualisation of VAV via PC-Tool2003
2003	Invention of the pressure-independent PICCV regulating valve
2005	The product generation with modularised actuators is introduced
2006	Assembly of the 30 millionth actuator

Actuators delivered since 1975



Milestones

72

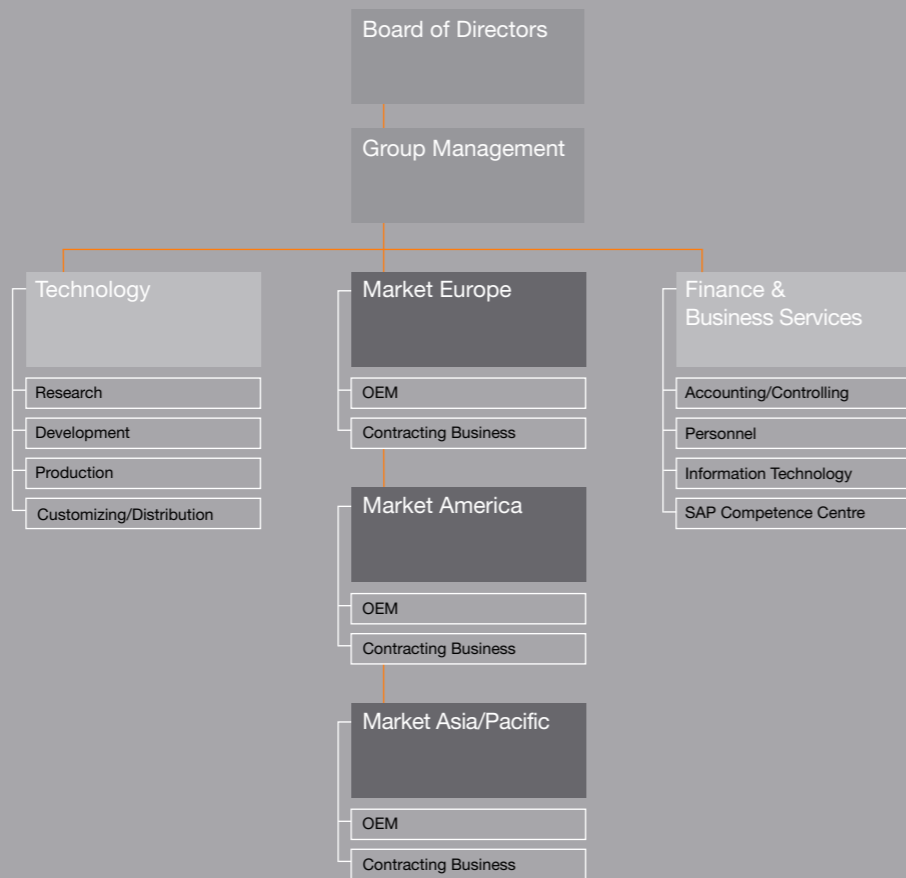
The Belimo group:
Active worldwide and at home
in more than 70 countries

The head office of Belimo Holding AG is at Brunnenbachstrasse 1 in CH-8340 Hinwil.

There are affiliates and sales companies on every continent, production is done in Switzerland and the USA.

Organisation The Belimo corporate group is divided into the segments of Market, Technology, Financial and Business Services.

The structure of the corporate group



Organisation

2/3 1/3

Impressive: Around two thirds of all damper actuators installed in Europe and a third of all those installed in the USA are produced by Belimo!

Sales Of the net sales of more than 280 million Swiss francs made in 2005, 145 million (52%) of this was made in Europe, 118 million (42%) in North and South America, and 18 million (6%) in the Asia/Pacific region. In comparison with the market as a whole, the above-average growth figures show an increase in market share in all markets.

Net profit In 2005 the Belimo group achieved a net profit of around 33 million Swiss francs.

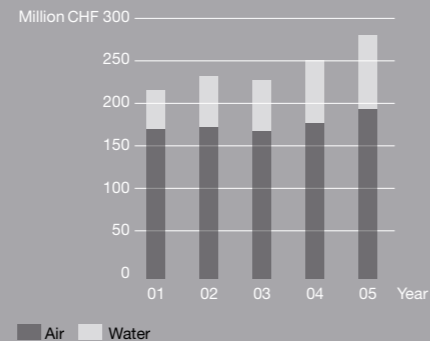
Market share Two thirds of all actuators installed in Europe and a third of all those installed in the USA came from Belimo. Belimo is the number one worldwide in the field of ventilation applications, and the growth rates are increasing sharply in water applications.

Employees The entire Belimo group employs more than 850 people worldwide (as of 2005). Of these, 60% are in Europe, 34% in North and South America, and 6% in the Asia/Pacific region.

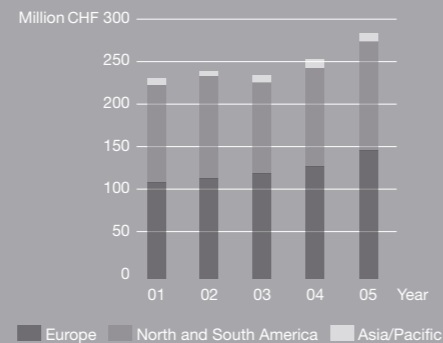
Quality An important basis for the high level of customer satisfaction is that each individual actuator - more than 3.3 million in 2005 alone - is given very thorough testing before it is sent out.

Figures that speak for themselves

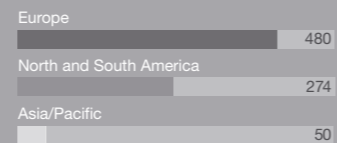
Net sales by application field



Net sales by region



Employees by region



Figures

A large, white, stylized number '5' is centered on a solid orange background. The number is composed of thick white lines and has a modern, sans-serif appearance.

Strong extra features of the product, such as the 5 year warranty, for example, are important additional arguments that speak for Belimo.

Specialisation As its core business, Belimo develops, manufactures and sells electrical actuator systems for air and water actuators, together with valves for heating, ventilation and air conditioning technology. Here Belimo sets the standards and is a leader worldwide thanks to a comprehensive range.

Additional services for the product Belimo offers the customer more benefits than its competitors. Each employee is directly or indirectly a part of these additional services for the product.

Safety Belimo has made a commitment since 1975 to the needs of the market in the field of HVAC actuator and valve technology. Customers value in particular the high flexibility and individual service – also after the sale.

Tested components with comprehensive product additional services



5 year warranty



Tested quality



On site around the globe



Short delivery times



A complete range of products from one source



Comprehensive support

Expertise and safety

7.82

This speaks for the good working climate at Belimo: On average, each employee stays in the company for eight years.

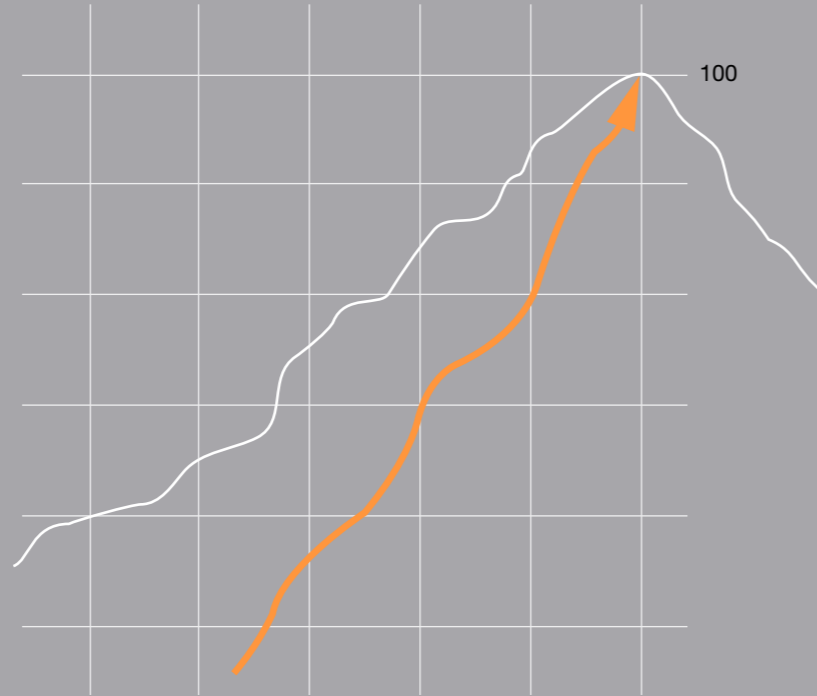
Vision Together to the top! Together with our customers and business partners, we achieve peak performance and garner success.

Mission Our products and services offer the best benefits to both customers and users.

Values We treat people with respect, honesty, fairness, integrity, openness, tolerance and trust. Our biggest capital is made up of our employees. We do everything possible to make them feel good in all ways - with flexible working hours and team structures, ergonomic workplaces, leisure opportunities, and much more. At Belimo we do not just offer lip service to these principles, but we live this corporate culture every day.

Policy We secure the unity of our corporate group that is active worldwide in the interests of all involved. We deal with our customers, partners, employees and shareholders in a uniform and reliable way.

Together to the top



Corporate culture

17 200 000

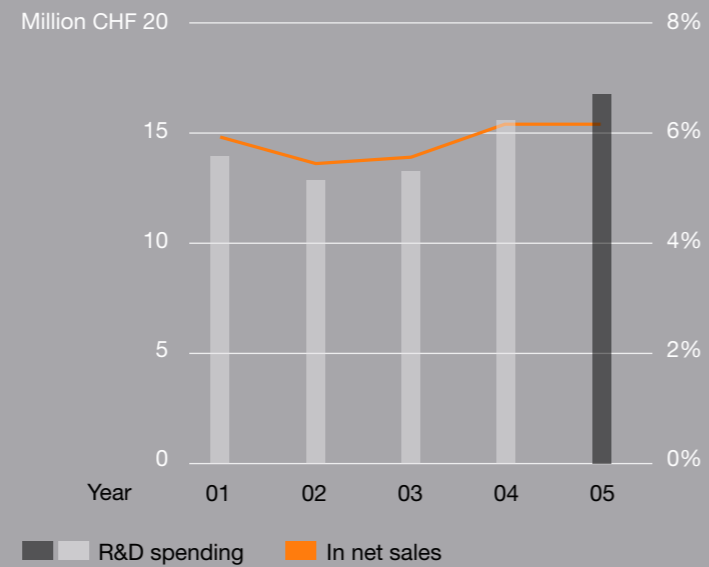
Success was not just a matter of chance: In 2005 Belimo invested 17.2 million Swiss francs in research and development.

Research and development In order to build on and expand its leading role in the technology field, the Belimo group invested 6.2% of its net sales - this being 17.2 million Swiss francs – in research and development in 2005.

Market The corporate group is continuing its successful strategy. An ever wider range of application options for a new generation of actuators ensures additional growth. Belimo is reckoning with an overall growth rate of 3% on average.

Proportion of research and development with respect to net sales

Research and development



Future

Contact

BELIMO Automation AG
Brunnenbachstrasse 1
CH-8340 Hinwil/Switzerland
Tel: +41 (0)43 843 61 11
Fax: +41 (0)43 843 62 68

info@belimo.ch
www.belimo.com