



We are looking for Technical Support Engineer



Operating in 80 countries, Belimo is the global market leader in the development, production and marketing of actuator solutions for controlling heating, ventilation, and air-conditioning systems. Actuators, control valves, and sensors make up the company's core business.

Belimo's aim is to be a trusted partner across the globe for its customers, offering the added value they expect. Research and market-relevant innovation, as well as rapid and customized execution, are key. Commitment, credibility, and reliability characterize our behavior.

We are looking for a committed team member to support our stakeholders.

Main Responsibilities

- Providing high-quality technical support, perform a wide range of activities on Belimo Control Valves + Actuators + Sensors and Competitor products Analysis including technical market research, technical requirements and competitive analysis, solution implementation, benchmark of products.
- Support the customers during the commissioning and start up phases of the products
- Contact and call on OEMs, consulting engineers, mechanical contractors, architects, utility companies, and owners to achieve annual goals.
- Conduct application training to above reference key decision makers
- Work with specifying engineers and design-build contractors to help specify the Valves & Actuators products
- Engaged in design and creation of technical marketing materials for Sales and Marketing to positively influence the sale activities
- Have the capabilities of independent study, research, and authoring competitive technical marketing documents
- Provide support to quality cases and and support customers for their technical demands. Documenting troubleshooting and problem solving steps. Must be able to identify and resolve customer engagement issues; Escalate to HQ if appropriate.

Requirements

- University graduate in Mechanical, Electrical, Electronic or Control Engineering
- Minimum 3 years of sales experience in HVAC market
- A background and/or knowledge in building automation systems is an asset
- Outgoing personality
- Effective communicator and strong presentation skills
- Proficient with a PC and Microsoft Office applications
- Strong work ethic, responsible, self-accountability,
- Customer focused, reliable, flexible and cooperative.
- Ability to work well within a team as well as on own
- Very good command of both written and spoken English
- No restrictions to travel and active driver

Please apply from the link below

<https://pb.peoplebox.biz/web/open-positions/1040?css=&nav=yes&social=yes&image=yes&logo=yes&brief=short>